

## Enterprise E-Discovery Counsel

A holistic approach to discovery to bring consistency & defensibility



### Whether you are seeking to

- create defensible and integrated information governance practices
- build consistency, repeatability, and predictability in your litigation workflow
- obtain advocates who can aggressively negotiate the scope of discovery before courts and special masters
- engage teams who possess experience in using advanced analytics and technology-assisted review

our team can guide you step by step.

### We help clients manage

- The daunting and expensive costs of discovery
- Development of repeatable discovery processes across your business enterprise that will save both time and money
- Implementation of sound policies that will be widely adopted
- Limitation of risk exposure to the company and its leadership teams
- Management of spend among outside electronic discovery vendors and firms
- Minimizing business interruptions during active litigation

As Enterprise e-discovery Counsel, we help clients develop defensible information governance practices upfront to improve their state of readiness. We understand the interplay of information governance and e-discovery and help bring consistency, repeatability, and predictability to clients who unbundle their litigation workflow and engage us as enterprise e-discovery Counsel across the various matters they face.

### Experience you can count on

- Battle-hardened e-discovery Partners

### Related Capabilities

Cybersecurity & Data Breach Response

Data Collection, Processing & Production

E-Discovery & Review Counsel – Investigations

E-Discovery & Review Counsel – Litigation

Enterprise Data & Mobile Device

Hosting & Migration

Litigation Readiness

Predictive Coding & Analytics

Records & Information Governance

Review

Second Requests

Strategic Advocacy

- Technology strategists
- Analytics professionals
- Software developers and programmers
- Computer savvy associates
- Experienced project managers

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## **Our clients span industry sectors**

- Fortune 50
- Privately Held Companies
- Heavily Regulated Companies including Healthcare, Insurance, Pharmaceutical, Manufacturing, Finance, Energy, and more
- International Businesses
- Publicly-Traded Companies

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## **As Enterprise e-discovery counsel we help clients by providing a variety of services including**

- Advocacy to right-size the scope of review to the true needs of the matter
- Cost reduction and RFP projects for clients seeking to establish preferred electronic discovery vendor relationships
- Data collection counsel and oversight, including efficient and defensible remote, desk-side and network-level collection procedures, and global ESI collection procedures pursuant to international privacy laws
- Guidance on acquisition, implementation, and defensibility testing of enterprise-wide search and retrieval tools
- Privilege log preparation and defense
- Scaled enterprise data mapping strategies to prepare for meet-and-confer obligations
- 26(f) meet-and-confer conference preparation
- Data source disclosures
- Strategic counsel in connection with preservation, collection, culling, and production strategies for ESI data sources
- 30(b)(6) deposition witness selection and preparation for ESI infrastructure and data collection issues
- 502(d) order preparation and negotiation

## **Why Nelson Mullins Encompass?**

- Practical business mindset
- Multi-disciplinary team
- Predictability and cost efficiency
- Strong rolodex of tenured enterprise clients
- Smart staffing solutions that provide value-based fee structures

## Experience

Following is a selected sampling of matters and is provided for informational purposes only. Past success does not indicate the likelihood of success in any future matter.

- As Enterprise e-discovery Counsel for Fortune 50 client, we provide e-discovery and information governance counsel across the enterprise and discovery counsel services on a range of government investigations and litigation matters, including representing the company as discovery counsel in an MDL involving antitrust allegations in the health insurance industry, providing discovery and review counsel services in connection with government investigations and subpoena requests, and advising the client on preservation and defensible information governance matters and strategies.
- Having served as global discovery and review counsel since 2008, we advise our pharmaceutical client on defensible deletion strategies for significant amounts of legacy data, corporate IT initiatives, standard data source disclosures and meet and confer positions for consistency across cases, and provide discovery and review counsel services on all of the various investigation and litigation matters they face, including patent and product liability litigation matters, internal investigations, and U.S. and foreign government investigations and subpoena responses.